Workforce Management for Worldwide Investment Firm:

Simeio & SailPoint's IAM Solution

Industry: Finance | **Size:** 2.5k-5k | **Annual Revenue:** $100-$500 MN | **Service Area:** North America

THE CHALLENGE:
Strong Platform, Weak Deployment

The client's existing deployment was not delivering satisfactory results due to unoptimized implementation. Functions including certification and the Joiner-Mover-Leaver process were creating security gaps, regulatory risk, and time-consuming manual work for internal teams. When the client brought on a new CISO, they recognized that swift action was needed before it grew into a disaster.

SIMEIO'S COMPETITIVE EDGE

The CISO recognized that the issue was not with SailPoint's Identity IQ but instead how the company had integrated SailPoint's offering into their ecosystem. Thus, an overall identity assessment would be needed to identify flaws and provide effective solutions. Fortunately, the CISO had prior experience with the perfect option: Simeio.

> **"The problem wasn't the tool (SailPoint), but its integration. Simeio's assessment provided the solution."**

Comprehensive Solution

The Simeio team provided a full advisory and assessment workshop, parsing existing identity infrastructure with a full maturity benchmark and interviewing on-site staff to chart out a comprehensive vision of the client's identity fabric. Simeio started by analyzing the client's on-premises SailPoint Identity IQ (IIQ) deployment and mapped out the areas requiring improvement.

Simeio's advisory team produced several key results, namely a full overview of the gaps in not only the client's IIQ deployment, but the full scope of their identity management systems. This holistic view of their identity platform provided the basis for two major system overhauls: a move from SailPoint IIQ to SailPoint Identity Security Cloud (ISC) and the secure migration of over 4 thousand identities utilizing resources provided by Simeio, augmented by custom NERC CIP and SOX reporting.